

**Marion McMillan**

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**From:** steve.r.connelly@exxonmobil.com  
**Sent:** Thursday, October 30, 2008 3:38 PM  
**To:** Marion McMillan  
**Subject:** Rail Service

Dear Mr. McMillan:

It was very nice to speak with you this afternoon in regards to Shawnee's rail service. As for how rail service affects our plant, the following points highlight our situation:

The Shawnee Films Plant manufactures Oriented Polypropylene Film. The primary raw materials are railcars of polypropylene pellets, coming from the Houston and Baton Rouge areas. On average, the plant brings in 50 railcars of polypropylene pellets per month, ratably. When rail service is disrupted, we are forced to bring in the raw material by bulk trucks. It takes 4 separate truckloads (each nominally driving from the gulf coast to Shawnee) to equal one railcar. The trucking of raw material creates a \$5,000 transportation cost penalty, per equivalent railcar.

Please let me know if I can be of further assistance.

Thank you.

Steve Connelly  
Logistics Manager  
Shawnee Films Plant  
405-878-8353